

Expression of Interest for Inviting Private Parties/NGOs/Firms for operationalising Additional Primary Health Centres (APHCs) in Bihar through PPP

Project Description - State Health Society Bihar is implementing the National Rural Health Mission (NRHM) to carry out necessary architectural correction in the basic health care delivery system. The **Goal of the Mission** is to improve the availability of and access to quality health care for people, especially those residing in rural areas. NRHM seeks to improve healthcare through a wide range of interventions at the block level through APHC.

EOI is invited from interested institutions/organizations to operationalise 1153 APHCs of Bihar.

Project Objective -

- To provide and supplement primary health care services especially RCH.
- Generate awareness and promote behaviour changes towards quality health services.

Project Scope –

- The APHCs will provide the following **basic RCH services** and General OPD, as mentioned in Annexure-I as per NRHM guidelines.
- All **personnel/health team** will be hired by the Agency and shall be according to Annexure-II. They will be responsible for hiring qualified technical personnel. The department/SHSB will provide only one staff, who would be posted at APHCs, and would help in collating reports.
- The necessary equipments & drugs for rendering the above services for the APHC as per Annexure-III will have to be procured by the private party itself, who will retain ownership of the same.
- The APHCs would be instrumental in generating demand and in promoting behavior change towards better quality health services through **IEC/BCC activities** too.
- Procurement of all **medicines, reagents and consumables** for the services will have to be made by the firm/organization as per SHSB standards.
- Proper and regular **maintenance** of the APHCs and its equipment will have to be the responsibility of the firm.
- Apart from advance for cost towards fixed assets & recurring costs, a fixed service charge/handling charges of 10% shall be paid to the agency. The financing pattern shall be according to Annexure-IV.
- The operating procedures prescribed by the GOI must be followed for good quality service providing along with compliance, monitoring and timely reporting too.
- The firm will procure and maintain **furniture and fixture** as per the requirement and retain ownership of the same.

- Also the firm will maintain cleanliness, *disposal of waste* and subsequent maintenance of areas given to them in the APHCs.
- Upto 4 APHCs would be given to one agency. The State Health Society reserves the right to vary this number depending on the no. of proposals received.
- In case of multiple agencies expressing interest in same set of APHCs, the agency with higher turnover shall be awarded the contract.
- The task cannot be further subcontracted.
- The APHCs should *display* the SHSB logo and GOB logo and accordingly brand the APHCs as a visible face for NRHM and SHSB
- The initial *media publicity* in the region of operation shall be the responsibility of the Private firm.
- The firm will be responsible to set up systems for their own operations in respect of *inventory management, customer servicing, financial accounting, record-keeping and MIS in consultation with SHSB.*
- The APHCs will coordinate closely with the Civil Surgeons of the respective districts and will function under the overall supervision and the operational control of District Health Society, headed by the District Magistrate of the concerned district.
- Vaccines and vaccine carrier needed for immunization would be provided by the state.
- Service tax, if applicable, shall be paid by SHSB.

Payment to Agency:

- (i) The agency finally awarded the contract to operationalise APHCs shall have to furnish a bank guarantee of Rs. 1 Lac per APHC for entire project period. SHSB will release an advance of 75% against the Bank Guarantee, to facilitate operationalisation of APHC- especially for fixed assets and equipments.
- (ii) Payment each month shall be released to the agency by the DHS on the basis of report of the performance of APHC certified by the staff deputed at the APHC. Specific formats for such reporting shall be provided.
- (iii) The agency shall submit an Audited Account of expenditure incurred at end of every quarter. At end of each quarter the payments released shall be on basis of Audited Account. The amount reimbursable to the agency shall be based on actual given in Audited Report as per details at Annexure-IV.

The APHC shall also run the Janani Evam Bal Suraksha Yojana (JBSY) and Family Planning Schemes under which incentive is paid to beneficiaries. Separate fund shall be provided to agency for this purpose.

Project Timeframe-The project is planned for a period of 3 years and shall be extended after that based on evaluation by an external evaluator decided by the SHSB, the project may be extended. The evaluation may be taken up every year if SHSB so wishes.

Eligibility: Interested agencies must have the following minimum credentials to qualify for the proposed task -

- (a) Agency/firm should have a minimum average annual turnover of Rs.50 lakhs in the last three years
- (b) Minimum of 5 years of experience of working in the health sector

Submission Requirements :

Interested Firms/Institutions/Organizations, wishing to undertake the above task on behalf of State Health Society Bihar, may submit EOI in an envelope marked “EOI for Operationalising APHCs of Bihar”.

The proposal should include the following:-

- Offer of Service Area (detailing the name & number of APHCs planned to be taken up and in which districts. Please note the number of APHCs per district is available on the SHSB website -<http://shsbihar.org>)
- Organizational details (capability statement, background/experience of the firm in years)
- Last three years audited statement
- Earnest Money: Demand Draft of Rs. 10,000/- (Refundable) in favour of State Health Society, Bihar.

You are requested to clearly indicate each of the submission requirements mentioned above in your proposal/in your cover letter.

Deadline for Submission of EOI.

The EOI in sealed envelope should reach the office of the State Health Society Bihar by 5.00pm on 15.11.2007 through Registered Post/Courier/Speed Post. EOI received after this time, would not be entertained. The EOI shall be opened on 16.11.2007 in presence of, institutions/organisations, or their authorized representatives who desire to be present. All the technically sound proposals shall then be appraised by the Project Appraisal Committee. The date of PAC meeting will be announced and informed to parties concerned at a later stage.

The awarded Institution/Organization has to start the implementation process within a month of signing of the contract. In case the selected Institution/Firm/Organization declines to take-up the project after a notice of award has been issued, it would be barred from applying for any project of any kind from State Health Society Bihar for a period of 3 years from the date of award.

The decision of the State Health Society Bihar shall be final, and no enquiries, or application for review, shall be entertained. The State Health Society Bihar reserves the right to cancel the EOI for no reason whatsoever.

For details, please contact **Mona Gupta**, Consultant, SHSB, **Phone: 0612-2290321, 2290340.**

Executive Director

Annexure-I

Services to be provided at each APHC

Function

Critical Functions

1. 24hrs. delivery services
 - a. Normal
 - b. Assisted (Forceps delivery/Vacuum)
 - c. Manual removal of placenta
(Including Administration of
 - parental oxytocins
 - parental antibiotics
 - Inj. Magnesium sulphate
 - management of PPH/other complications).
2. Essential new born care in Labour room and ward.
 - a. Resuscitation
 - b. Thermal protection
3. Provision for referral (ambulance)

Other functions

4. Ante natal care
5. Immunisation for children and Pregnant women.
6. Post Natal Care
7. Family Planning Services
 - Tubectomy
 - NSV
 - IUD 380
 - Others
8. Prevention & management of RTI/STI
9. Essential Laboratory Services like- Routine TC/DC, Hb, Stool, ESR, Urine (Sugar+Albumin), Blood Sugar, RPR for Syphilis, tests for RTI/STD.

(A 24 hour APHC must have all the above. However the first 3 are Critical and PHC can not be classified as Functional for 24 hour delivery and newborn care services even if any one of these 3 is not available. For family planning services one day in a week may be fixed when surgeon/anaesthetist may be hired by agency on per day /or per case basis)

Services to be reported to PHC:

- (i) Number of children immunized
- (ii) Number of deliveries in the PHC (normal and assisted)
- (iii) Number of complicated deliveries referred
- (iv) If referred check if transport was provided/arranged
- (v) Number of live Births
- (vi) Number of FP Operation done (Male and Female)
- (vii) Number of cases of RTIs/STIs treated/referred

Annexure-II

Staff in APHC

<u>Name of Post</u>		<u>Salary per month</u>		
		@		
1.	Medical Officer (MBBS)	1	15,000/-	15,000
2.	Medical Officer (MBBS)	1	15,000/-	15,000
3.	Staff Nurse	3	4,500x3	13,500
4.	Clerk	1	5,000	5,000
5.	Lab. Technician	1	4,000	4,000
6.	Class-VI	2	2,500x2	5,000
				<u>57,500</u>

All the requisite qualification for the above mentioned posts shall be as per Bihar Govt. norms. Lady doctors shall be given preference.

Annexure-III

Equipments, Drugs and Supplies

Equipment and Supplies (as per PHC Guidelines of GoI).

1. Normal Delivery Kit.
2. Equipment for Assisted vacuum Delivery.
3. Equipment for Forceps Delivery (*outlet forceps*)
4. Surgical set for Episiotomy and minor procedures.
5. Equipment for Newborn care & Resuscitation.
6. IUD Insertion Kit.
7. Equipment for Sterilization.
8. Reagents for essential laboratory test for Routine TC/DC, Hb, Stool, ESR, Urine (Sugar+Albumin), Blood Sugar, RPR for Syphilis.
9. Reagents for RTI test (Gram stain, KOH and Wetmount)

Drugs

1. The agency shall have to stock the following medicines at all times. These medicines shall be provided to patients free of cost.

	Outdoor
1	Albendazole (400mg) tablet
2	Amoxicilline (250mg, 125mg Kid) Caps
3	Ampicillin (250mg) caps
4	Aspirin (325mg, 75mg) Tablet
5	Cetirizine (10mg) Tablet
6	Ciprofloxacin (500 mg) Tablet
7	Cough Expectorant
8	Diclofenac Sodium Tablet (50mg)
9	Dicyclomin Tablet
10	Dicylomin + Paracetamol (Tablet)
11	Diethylcarbazine Tablet (DEC)
12	Duvadilon Tablet
13	Fluconazol
14	Gentamycine Eye/Ear Drop
15	Metoclopramide Tablet & Injection
16	Metronidazole - (400 mg) Tablet
17	Paracetamol Tablet & Syrup
18	Ranitidine (150mg) tablet
19	Salbutamol (4mg) Tablet
20	Vit. B Complex - Tablet
21	Xylometazoline Nasal drop
22	Betamethasone Oint
23	Chloremphenicol Applicap.
24	Cotrimoxazole-480mg (Tab.)
25.	Misoprostol- 200mcg (Tab)
26.	Gentamycin- 80mg (Inj.)
27.	Ampicillin- 1gm (Inj.)

2. Emergency Tray in Labour Room

- Inj. Oxytocin
- Inj. Diazepam
- Tab. Nifedipine
- Inj. Magnesium Sulphate
- Inj. Lignocaine hydrochloride

3. Other supplies in Labour room + IFA

- Gloves
- Sterilized cotton Gauze
- Sterile Syringes and needles
- Sterile drip sets
- IV Infusions like Dextrose 5%
- Oxygen cylinder with facemask & regulator

Annexure-IV

Financing Pattern for APHC

Recurring Cost Per month	
Salaries	57,500
Drugs	15,000
Emergency referral transport	2,000
Miscellaneous (Stationary etc.)	1,000
	<hr style="width: 100%; border: 0.5px solid black;"/>
	75,500

Family Planning = 8,000/- (Surgeon & Anaesthetist to be hired @ Rs. 1,000/- Per day) for 4 FP days one each week to be paid only where weekly FP days shall be observed.

Service Charge 10% of recurring cost.

1. Rs. 7,550/- per APHC not conducting sterilization.
2. Rs. 8,350/- per APHC conducting sterilization.

Additionally, performance Incentive of 10,000/- Per PHC shall be given to an APHC achieving following:-

- | | | | |
|-----|---|---|---|
| (a) | Deliveries | - | More than 55 Deliveries per month. |
| (b) | Family Planning Operation -
(Family planning keeping in
mind the unmet need of
population) | - | More than 40 Operations per month.
(Family Planning/Sterilization/Vasectomy/
NSV) |