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Govt. of Bihar
Deptt. Of Health & Family Welfare

State Health Society, Bihar

Pariwar Kalyan Bhawan, Sheikhpura, Patna-14



NOTICE INVITING TENDER

Inviting Companies/Firms for Rate Contracting of Drugs

Attention: - Pharmaceutical Companies/Direct Importers and/or their Authorized C & F Agents

Project Description

State Health Society Bihar is implementing the National Rural Health Mission (NRHM) to carry out necessary correction in the basic health care delivery system. The Goal of the Mission is to improve the availability of and access to quality health care by people, especially for those residing in rural areas. As part of its overall mandate of ensuring accessibility to good quality healthcare and to meet the overall demand of good quality drugs in the government health institutions, the SHSB is aiming towards rational drug management and procurement, so as to ensure availability of good quality drugs in the Govt. Health Institutions.

The State of Bihar intends to procure good quality drugs for all Govt. Hospitals of Bihar, which includes has 6 Medical Colleges, 2 Institutes, 534 Primary Health Centers, 1243 Additional Primary Health Centers, 76 First Referral Units, 22 Sub Divisional Hospitals & 25 District Hospitals. The combined bed strength of these hospitals is around 12000 beds. The State is also taking steps to increase the bed strength of these hospitals. It is expected that the bed strength of the Govt. Hospitals will increase at least two folds of the present strength by 2012 AD. Govt. is providing free medicine to all OPD and Indoor patients of all Govt. Hospitals of the State.

Tender bid is invited **directly** from interested **Pharmaceutical's Manufacturers/Direct Importers and/or Authorised C&F Agents** for '**Rate Contracting of Essential Drugs**'. The list of drugs is specified in a drug list available on the website -<http://shsbihar.org>.

Minimum Eligibility Criteria:- Bidders should meet the following criterias to be eligible for bidding :

- A minimum annual turnover of Rs.25 crores in the last three consecutive financial years
- A market standing of minimum 3 years issued by the licensing authority of the concerned state
- WHO-GMP/GMP (Good Manufacturing Practice) certificate.
- PAN card
- Income tax return report for the last 3 years
- Sales Tax Registration Certificate.
- A demonstrated ability of handling large scale manufacturing of drugs/pharmaceuticals.
- Experience of supplying drugs for large scale requirements
- Bidders will be required to deposit Rs.25000/- in the form of demand draft favouring Executive Director, State Health Society Bihar, as EMD.

Submission Requirements : Interested companies/firms, wishing to bid, may submit their tender in a large envelop marked "**Tender bid for Rate Contracting of Essential & Generic Drugs**", This large envelop will contain two separate sealed envelops—Cover 'A' for technical bid and Cover 'B' for rate/financial bid. If both financial and technical bids are received in the same envelop, the tender bid shall be automatically rejected.

The company/firm is required to respond with each of the following:

Cover 'A' (Technical Bid) :-

- Manufacturing License of the product quoted with latest license renewal certificate and product list.
- Minimum three years market standing certificate for each of the Product quoted, issued by the licensing authority of the concerned state
- Last three years audited annual report showing details of their Annual Turnover, which should not be less than Rs 25 crores in last three consecutive years.
- No-conviction certificate for the last three years issued by the concerned State Drug Controller.
- WHO-GMP/GMP certificate
- Sales Tax Registration Certificate.
- Income tax return report for the last 3 years
- copy of PAN card
- EMD in the form of Demand Draft of Rs.25,000 favouring Executive Director, State Health Society Bihar.

Note : Any bid not accompanied by earnest money or any of the above mentioned documents is in technical bid liable be rejected.

Cover 'B' (Financial Bid): –

Financial bid shall be given in the following format

Sl. No.	Name of Drug	Pack/Unit	Rate of drug inclusive of all taxes

An affidavit has to be given in this envelop that the rate quoted by the agency in the financial bid less than the MRP. In case the quoted price in the financial bid is not less than the MRP, it will not be accepted.

You are requested to clearly indicate each of the submission requirements mentioned in Cover 'A' and Cover 'B' along with the relevant page number in your Cover Letter/ application accompanying the technical proposal.

Tender conditions

- a) The strips and outer layers shall have the logogram of Govt. of Bihar. The embossing of the logogram should be in the inner layer of the strips in between the space between two horizontal or vertical rows of the tablets or capsules. It should be in running strip. In the case of vials, it should be in the inner inside cap.
- b) The cap of the bottle shall not have the name of the manufacturer
- c) Samples of supplies in each batch will be chosen for testing by Government of Bihar notified laboratories
- d) **The first supply shall be ensured within 45 days of the receipt of the first order, thereafter subsequent all supplies shall be made within twenty days of the receipt of the orders. Liquidated damages will be levied for delayed supply (0.5% per day subject to a maximum of 35%), which shall be deducted from their Performance Security Money.**
- e) Minimum expiry period of the products should not be less than 1 ½ years from the date on which the store receives the product, provided if the shelf life of the drug is 1 ½ years only, the above condition shall be reduced to 1 year.
- f) If the product fails in quality test, the entire batch will be taken back by the supplier at the supplier's cost and the Government shall not be responsible for any damage during this period.
- g) The depot/stores of successful bidder shall call drawing samples of each drug from each batch by the drug inspector. The drug inspector shall proceed as per the provisions of Drugs & Cosmetics Act, 1940 and the Rules, 1945, if the sample drawn does not pass the test.
- h). Leaked, soiled, broken containers with damaged labels shall not be accounted for the purpose of supply.
- i). The inner label as well as label on the catch cover/carton shall bear conspicuously the words "BIHAR GOVERNMENT SUPPLY – NOT FOR SALE" which will be bolder than those already printed on the label. The above caption shall run from the lower left hand corner to the top right hand corner of the label.
- j). If the awarded supplier is unable to meet the full supply at the L1 rate, the award can be given to other bidders at L1 rate by the Govt.
- k). 3D multi-coloured self-adhesive hologram as approved by the GOB/SHSB should be used on the packing of the products.
- l). The rate contract will be applicable for one year from the date of award of the contract.
- m). The successful bidder will have to furnish a suitable Performance Security to be decided of SHSB for the period of the contract. The proceeds of their Performance Security shall be payable to the SHSB as compensation for supplier's failure to fulfill its obligation under the contract or for making delay in the completion of obligations under the contract.

Deadline for Submission of Proposals

The technical and financial bids, in separate sealed envelopes, must reach the office of the undersigned latest by 5.00 PM on or before 11.07.08 through Courier/Registered/Speed Post. Bids received after this time, would not be entertained.

Opening of Bids –

Technical bid shall be opened on 14.07.2008 at 11:00 pm, in the presence of bidders or their authorised representative who desire to be present, and would thereafter be evaluated. Financial bid of only those tenderers will be opened whose technical bid is found eligible by the Technical Core Committee for Drug Purchase after inspection of the manufacturing premises in the case of drugs. Financial Bid will be opened in the presence of bidders and will be informed later.

For Information of the Bidders

- a) The list of L1 bidders for the drugs will be finalized at the State Health Society Bihar. After being awarded the contract, the awardees will be required to be registered with the Bihar Sales Tax. The Firms will be required to open a godown-cum- store at the State/Regional Level.
- b) The SHSB would only make a rate contract of the drugs as per the advertised drugs list. The purchase orders shall be placed to the agencies directly by the respective DHS/State level Government hospitals/institutions/Civil Surgeons of the respective Districts. The Districts will come and collect the orders from the Stores and will pay immediately in cash/draft form. Thus the payment will be based on '**cash and carry**' mechanism.
- c) The rates of more than one agency may be identified as the L1 rate in order to ensure regular supply of the drugs, which would mean that for ensuring supply at the L1 rate, drugs can be purchased from L2 or L3 or L4. However L2 or L3 or L4 can be approached only when L1 party will not be able to supply the drug for one or the other reason.
- d) The selected Company/Firm will be immediately informed about the final award. In case the selected Company/firm declines to take-up the task henceforth from SHSB at the quoted and approved rates, it would be barred from applying for any tender from the State Health Society Bihar. The tender/security money of the said firm will not be reimbursed, also.

The decision of the State Health Society Bihar shall be final, and no enquiries, or application for review, shall be entertained. The State Health Society Bihar reserves the right to cancel or reject all or any bid/tender without assigning any reason.

For details, please contact Dr. D. K. Raman, Additional Director, Health Services, SHSB, Phone – 0612-2290321, 2290328.

Executive Director