

**Tender Bid**  
**is invited from**  
**Companies/Firms/Agencies/Individual for**  
**Setting up Generic Drug Shop through**  
**Public Private Partnership (PPP) in 398 Primary Health Centers in Bihar.**

**Project Description**

State Health Society, Bihar is implementing the National Rural Health Mission (NRHM) to improve the availability of and access to quality health care for people.

**Tender Bid is invited from interested Companies/Firms/Agencies/ individual for Setting UP Generic Drug Shop through Public Private Partnership (PPP) in 398 Primary Health Centers in Bihar.**

**Project Scope** – The State intends to set up one Generic Drugs shop in each 398 Primary Health Centers in Bihar. The list of Primary Health Centers is Annexed.

**Project Condition -**

- The State Government shall only provide 250 sq. feet (approx) of empty space in the District Hospital for the purpose.
- The agency has to ensure and stock 188 generic drugs (as provided on the official website of SHSB – [www.shsbihar.org](http://www.shsbihar.org) . The agency is free to stock other generic drugs besides those specified in the tender but in no circumstances the agency shall be allowed to stock branded drugs. The agency may however stock minor surgical instruments- Thermometer, Cotton & Bandage etc. The only condition is that drugs should be procured necessarily from GMP Companies having an average annual turnover of Rs. 25 Crores or above.
- Minimum expiry period of the products should not be less than 1½ years from the date on which the shop receives the product provided if the shelf life of the drug is 1½ years only, the above condition shall be reduced to 1 year.
- Quality Control – To ensure the quality of the drugs, Drug Inspectors will draw samples of the drugs randomly the purpose of test or Analysis. If after the test and analysis, the drawn sample is declared to be Not of Standard Quality then suitable and proper action will be taken as per the provision of Drugs and Cosmetics Act, 1940 and Rules 1945 and the entire batch will be taken back by the supplier at supplier's cost and the Govt. shall not be responsible for any damage during this period.
- The responsibility of getting proper drug license from the competent Authorities will lie upon the successful bidder.
- The agency shall be provided a suitable structure for setting up of the shop.
- Rates (to be charged from the users) shall be 50% of the printed MRP on generic drugs. This condition will not apply on items other than drugs.
- The Generic Drug Store should be operational 24 hours 7 days in a week.
- Successful bidder must fulfill all the requirements as laid down in Drugs and Cosmetic Act and Rules.

**Project Time Frame :** The project would be initially for three (3) years depending upon satisfactory performance further extension will be considered.

**Project Option :**

- (i) Any agency may offer bids for setting up of one shop in one PHC.
- (ii) Any agency shall be awarded a maximum of 2 shops in other PHC hospitals in the District and a maximum of 5 Shops in the State.

**Minimum Eligibility Criteria :-**

- The intending body should have a minimum average annual turnover of Rs. 5 lacs for or above in the last three years.
- Agency to produce Sales Tax Registration.
- Must have qualified human resource for the task like pharmacist etc.
- Must not be black listed by any agency or pending case either Civil or Criminal against them.
- Earnest Money : Demand Draft of Rs. 5,000/- (refundable) for each Generic Drug Shop in favour of Concerned District Health Society, Bihar.

**Submission Requirements** – Interested Agencies/ Firms/ Companies / Individuals wishing to undertake the above task on behalf of State Health Society, Bihar , may submit in two sealed large envelopes marked “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP)in Primary Health Centers – Technical Bid” and “Tender bid for Setting Up Generic Drug Shop through Public Private Partnership (PPP) in Primary Health Centers – Financial Bid”.

**You are requested to clearly indicate each of the submission requirements mentioned below along with the relevant page number in your covering letter/application accompanying the technical proposal.**

The **Technical Bid** should include the following –

- (i) Capability Statement in not more than two A4 pages.
- (ii) Background of the firm/organization with relevant experience in not more than two A4 pages.
- (iii) Summary of personnel/staff proposed for shop.
- (iv) Annual turnover with details and audited annual report for last 3 years.
- (v) Demand Draft of Rs. 5,000/- (refundable) for each Primary Health Centers for which bid is submitted.

Besides the above the following documents should also be submitted :-

- (i) Sales Tax Registration.
- (ii) Non-conviction certificate for the last three years submitting affidavit from Magistrate that they are not blacklisted by any Govt. Dept./Govt./Ministry or that there is no pending case in any Court of Law.
- (iii) District preference.

**Evaluation of Technical Bid** : The firm needs to satisfy the Minimum Eligibility Criteria to be considered technically qualified.

**Financial Bid** envelop should only contain the Percentage of revenue (implies total accrual) sharing being offered with the Government/SHSB.

The Financial Bids may be given in the following format :

Sl.No.	Name of PHC	Percentage Revenue share offered

**Note :-**

- (1) **It may be noted that Revenue means the Gross Revenue i.e. total earnings from sale of drugs & other consumables at the drug store and NOT PROFITS.**

**Evaluation of Financial Bid** : The highest percentage revenue share offered shall be the sole criteria for evaluation of Financial bids.

**Submission of tender –**

The tender should reach the office of the Concerned District Health Society, Bihar by 5.00 PM on 31.01.2008 through Registered Post/Courier/Speed Post. Tender bids received after this time would not be entertained. The technical bids will be opened on 01.02.2008 at 04:00 PM in the presence of bidders or their authorized representative who desire to be present.

In case the short listed Company/Firm/Agency declines to take-up the project after being awarded the contract, it would be barred from applying for any project of any kind in State Health Society, Bihar for a period of 3 years from the date of award.

The decision of the District Health Society, Bihar shall be final and no enquiries or application for review shall be entertained. The District Health Society, Bihar reserves the right to cancel or reject any tender without assigning any reason.

For details, please contact Dr. A. K. Tewary, State Programme Officer, SHSB,

**Executive Director**